



PRESS RELEASE

Cyviz AS enters a strategic partnership with Atea for the sale of Cyviz' software platform for Teams integration

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Cyviz has entered into a strategic partnership with Atea for the sale and implementation its Cyviz Easy Software Platform and Cyviz Easy Agent software for Microsoft Teams integration. The partnership delivers on Cyviz' strategic ambition to offer software and platform-based solutions to large companies for better management of their AV and IT infrastructures. This new partnership will further strengthen Cyviz' competitiveness and will increase the share of recurring software and platform revenues through the Cyviz Easy Software Platform and the Microsoft Teams integration. Initially, the new partnership will address customers in the Scandinavian market.

Atea is a leading IT company in the Nordics and Baltics. Traditionally, Atea have focused on providing their customers with a fully managed service for the operation and maintenance of meeting rooms, with a particular focus on Microsoft Teams rooms. After a thorough evaluation of offerings on the market, Atea made the decision to partner with Cyviz based on that their market leading technology for monitoring and support.

"The partnership with Cyviz fits well with our ambitions to offer better and faster support services to our customers. We experience a strong demand for this type of solution, and remote support with the Cyviz Easy Software Platform and the Microsoft Teams integration means we can meet this demand," says Director Strategic Partners in Atea, Christopher Ashby.

For Cyviz, it is strategically important to strengthen its position as a provider of cloud-based software solutions, and this partnership shows that there is great demand for technology that delivers a deep integration with Microsoft Teams. The agreement supports Cyviz' strategy to establish more strategic global partnerships, and to deliver increased value to customers worldwide.

"The collaboration with Atea is a good fit for Cyviz as we get a strong strategic partner in the Nordics with whom we can develop together. The agreement means that we can offer our customers in Norway a better overall offer and that we get a strong partner in the Danish and Swedish markets. Together, we will focus on offering our cloud-based software solutions for monitoring and support for video conference rooms based on Microsoft Teams technology," says CEO of Cyviz, Espen Gylvik.



About the Cyviz Easy Software Platform

The platform enables service providers such as Atea to offer better services to business customers through external user support, administration, and monitoring of their collaboration solutions. The Cyviz Easy Software Platform contributes to higher uptime and reliability for the user's physical Microsoft Teams room and significantly improves the end-user experience.

Cyviz Easy Agent for Microsoft Teams Rooms (MTR) is a software solution that helps customers monitor and support Microsoft Teams rooms and provides a unique opportunity to provide a native Microsoft Teams experience into feature rich Cyviz solutions. Through smart technology, companies can use the Cyviz Easy Agent to monitor their collaboration applications and equipment, providing secure and reliable remote support.

About Atea

Atea is a leading IT company in the Nordics and Baltics with more than 7,000 employees. They have offices in 84 cities in Norway, Sweden, Denmark, Finland, Lithuania, Latvia, and Estonia. The group had a turnover of close to NOK 40 billion in 2020 and is listed on the Oslo Stock Exchange. Read more about Atea [here](#).